

Gold members



Equipping the Nation's Craft Breweries



#### “THERE IS INVARIABLY AN ELEMENT OF SURPRISE...”

Even after 38 years of trading we have to stop ourselves from making the assumption that our clients are aware of our complete product range. It is not uncommon for us to have supplied a canning line to a brewery and for our engineers to return from a servicing visit a year down the line only to report back that the client wasn't aware that we also sell kegging equipment, for example. There is invariably an element of surprise: “Oh, I didn't realise you supplied them!” Sometimes this is followed by, “If I'd have known that, I wouldn't have gone elsewhere.” There is no denying that we sell a lot of varied equipment and consumables but, despite our best efforts, spreading the word to clients and new contacts is a challenge. There is just so much to convey.

Andy Pegman, *Sales Director, Vigo Ltd*

#### PORTFOLIO

- ✓ Bottling equipment
- ✓ Brewhouses
- ✓ Canning lines
- ✓ Carbonators
- ✓ Chilling systems
- ✓ Filtration equipment
- ✓ Fittings & hoses
- ✓ Keg washers & fillers
- ✓ Labelling machines
- ✓ Pumps
- ✓ Steam cleaners
- ✓ Tanks

#### PROCESSING & PACKAGING OPTIONS

If you need any help choosing equipment, whether your brewery is relatively new or has been trading for many years, we would be really pleased to take your call and chat through your specific requirements. Our equipment and consumables range is covered extensively on our website, but there is no substitute for discussing your requirements and the available options, so please do give us a call. If you would prefer a video call with us, we can easily arrange this. Or, if you will be at BEERX, come and chat to us on our stand.

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## BREWHOUSE, KEGGING & CHILLING RINGMAIN

# A COMPLETE SOLUTION

Vigo supply stand alone pieces of equipment or complete processing lines like this one at Utopian Brewing. We provided and installed an ABE brewhouse with a bespoke platform layout to suit Utopian's requirements, bespoke pipework required for the layout, a ringmain designed specifically for the layout and to facilitate future expansion plans, and a Malek keg cleaner and filler.

We are acutely aware here at Vigo that a one size *definitely doesn't* fit all, and we work hard to provide tailored solutions appropriate to the requirements of each project. The range of equipment we supply, the expertise we have gained through 38 years of equipping drink producers, and our in-house team of Vigo engineers enable us to offer and install flexible solutions with comprehensive, on-going backup and support.



## CASE STUDY

### SALCOMBE'S PACKAGING PROJECT

We were pleased to be selected as Salcombe Brewery's chosen supplier of packaging equipment for their major investment in facilities. The production line included a CIMEC bottling line, an ABE canning line, a Malek kegging facility, ABE tanks, a Kreyer/Quantor chiller with full ringmain controlled by a bespoke Vigo manufactured PLC control system, and a Bared cross flow filter. Our engineers installed the complete line including the ringmain for the service pipework; they also interlinked the canning & bottling lines to share a single packing area (minimising the footprint of the line).

Sam Beaman, Head Brewer at Salcombe said:

*"We have been really pleased with all the equipment that was supplied and installed by Vigo. The excellent customer service and technical support from their engineers continues to added value to the project."*

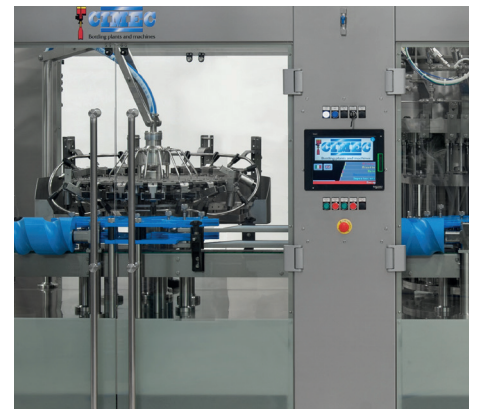


### PRODUCTION PINCH POINTS

Increased levels of product demand is really encouraging, but when you have to contend with the stark reality of production challenges, it can take its toll and lead to a stressful, inefficient working environment. Whether processing or packaging for bottle, can, keg or bag-in-box, production pinch points can include any of the following:

- Labour intensive & disjointed processes
- Mismatched pieces of equipment
- Equipment which is no longer up to the job or not fast enough
- Inability to package in the required format

If you face any of these problems, no matter what stage you are at, we invite you to give us a call. We have decades of experience helping producers and can provide both semi-automatic and automatic solutions for reducing labour, increasing efficiency and improving capacity.



### SMALL PACK & KEG EQUIPMENT

There is little doubt that despite the economic and logistical challenges the pandemic brought us all, the demand for small pack was (*and is*) strong, particularly via the direct-to-consumer and off trade route.

As we write this, we hope that the removal of Plan B covid restrictions will enable bars, tap-rooms and restaurants to get one step closer to *business as usual* and fully restore their vital role in the heart of the community. A boost for both the keg and cask markets is long overdue.

Please give us a call if you are looking to increase or improve your bottle rinsing/filling/capping/labelling, canning, kegging, or bag-in-box capabilities; or if you are thinking of diversifying into any one of these areas. We look forward to chatting through your requirements and your aims for 2022 or the years ahead.